



Junior Enterprises  
Belgium

# Partnership Proposal

## Junior Enterprises in Belgium

A **Junior-Enterprise** is a nonprofit organization entirely managed by university students, delivering consulting services to companies and entrepreneurs, allowing the students to expand their experience in the professional world.

In which sectors do the Belgian Junior Enterprises operate?



Business



Engineering



Law



Design Thinking



Bio-Engineering

200+  
projects/year

“Europe’s future is in the hands of its young people. It is your energy and creativity that will produce the new ideas and start-ups of tomorrow. Europe’s Junior Enterprises are leading the way.”

Jean-Claude Juncker - President of the European Commission



## Junior Enterprises Belgium

**Junior Enterprises Belgium** is the Belgian Federation of Junior Enterprises. Our ethos is simple: support, develop and represent the network at the national and international scale. Our association is composed of 16 members, and just as the Junior Entrepreneurs, we are still students.



**Support** the Junior Enterprises to ensure a high level of quality by an audit program and the organization of training sessions. Our main function is to help the JEs to grow.



**Represent** the Junior Enterprises by promoting the concept and the Junior Entrepreneur profile in Belgium. We work on the recognition of JEs at the national level and we collaborate with other JE federations at the international level. We represent Belgium within Junior Enterprises Europe, the European Confederation, that gathers more than 30.000 students.



**Develop** our network by helping new Junior Enterprises to grow and encouraging new structures to join the Belgian web. Our team keeps a close eye on the aspiring JEs, step by step, and provide them with a close coaching. We also organize events for the whole network to foster integration.

## Our Network

Today, the Belgian network is composed of **18 structures** from 11 universities.  
And there are more than **550 Junior Entrepreneurs** in Belgium, of which 42 % are women.



Brussels Law  
School  
Consultancy (VRG)



YIECC

## Our Evolution since 2017



11

JEs/JIs

18



7

Universities

11



300+

Students

550+



20

Members-centric  
outreach missions

100



3

Fields of activity

5

The last two years of Junior Enterprises Belgium have been particularly active. But we don't want to stop there, we still have a number of challenges ahead and goals to achieve !



# Our Proposal

By becoming our Partner you will have a strong connection with the Junior Enterprises' world thanks to several activities.





## Events



**Launching Event**



**Winter Summit**



**National Meeting**

We organize events throughout the year to gather all Junior Entrepreneurs and give them the opportunity to network.

As a partner of Junior Enterprises Belgium, your presence would enable you to meet driven students and get them to know your company.

During these events, we train our members on topics related to their field of work in order to help them become better consultants, managers, leaders. The topics include prospection, recruitment, project management, team management, ...

Giving one of these workshops is a great way to advertise your company's work and mindset. These workshops are sessions free of form and constraints, and usually last 1 or 2 hours.

## Workshops



## Stand

During two of our events, you will have the possibility to hold a stand, which will enhance your visibility among all the students.

Having a stand is a unique opportunity to exchange easily with Junior Entrepreneurs about your firm, but also to answer any questions they might have.



## Awards



Junior Enterprise of the Year



Best Improvement



Best Consulting Project

To promote excellence in the work of our Junior Enterprises, we hold an Excellence Awards ceremony once a year. Out of all Junior Enterprises, Junior Enterprises Belgium selects two candidates (for each award) who get to pitch their JE's accomplishment in front of a Jury.

Being part of this **Jury** will give you a better knowledge of the members and a new way to interact with them.

You will also have the opportunity to **sponsor your own award!**



## Keynote

Keynote Speeches are the best way to make an impression on Junior Entrepreneurs. Since they're very invested in their first professional experience, they're always eager to learn from seasoned professionals.

These last for 15-20 minutes, and take place at the opening or closing ceremonies of our events.



## Communication

On top of presence at our events, we provide you with direct communication channels to our Junior Entrepreneurs. Whether it is posts on our Facebook page or group, visibility on our website, or emails with offers for jobs or internships.

We also include the logo of our premium partners on all our communication supports, guaranteeing optimal visibility towards Junior Enterprises and their stakeholders.



We provide exclusive access to the resumes of our Junior Entrepreneurs. These handpicked members are often looking for an internship or a first job, as most of them are in their 3<sup>rd</sup> year Bachelor's or in Master's. You will have access to the resumes of the members who participate to our three events.

## Resumes



## Standard Package

Our Standard Partnership Package will enable you to discover our network and get to know Junior Enterprises Belgium.

As a Standard Partner you will have access to the following advantages :

Access to National Events	2 Events/year
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Workshops	2 Events/year
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Resumes	Participants of your workshops
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Posts on Social Media	2 times a year
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**3.000 € \***

## Premium Package

As we aim for closer, long term collaboration with our Premium Partners, we encourage them to host one of our events for maximum visibility.

Partnership Fees will then be reduced accordingly.

Access to National Events	3 Events/year
Workshops	2 Events/year
Stand	2 Events/year
Resumes	All Events
Posts on Social Networks	4 times a year
Logo on website	✓
Job/Internship proposal email	✓
Logo on all com' supports	✓
Keynote Speech	✓
Sector Exclusivity	✓
Awards Juror	✓
Sponsoring an award	✓

## Contact



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Junior Enterprises  
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Bright minds of tomorrow